



Pictured above, left to right, are Prent employees working in the Class 8 cleanroom, Prent's returnable totes, and the Prent Baja facility in Playas de Rosarito, B.C.

Prent Baja Increases Capacity and Market Share

Prent Baja, an ISO 13485 certified facility located in Rosarito on the coast of Mexico's Baja California peninsula, has exhibited tremendous growth since it opened in June 2019. The Mexican plant fulfills Prent's mission to be a strategic global supplier, serving medical device clusters in the Baja California Region, with its initial customers in the Tijuana, Rosarito, Ensenada, Mexicali and Tecate areas. And, Prent Baja is quickly expanding to serve other regions of Mexico and the California area.

"Prent Baja has received product transfers from other facilities and, to benefit from our local sourcing advantage, is supporting an accelerated market share growth leading the expansion," says Cesar Sandoval, Prent Baja Plant Manager.

Prent Baja has a state-of-the-art ISO Class 8 certified cleanroom that houses Prent designed and built thermoforming machines with ample space for more machines, including a new thermoformer in progress, to accommodate the rapid growth. Prent's returnable tote program, free freight to Prent's local customers, and supply strategies like JIT, Kanban, and VMI are Prent trademarks featured at this facility, says Sandoval.

Prent Baja's local employees trained at other Prent facilities to help ensure consistent, high-quality performance while lowering customer risk and simplifying tool transfers. If you are interested in transferring tools to this facility, contact your Prent sales representative or email sales@prent.com.

Prent Sells Protective Face Shields to the Public

The disposable face shields that Prent designed, produced, and donated to area medical professionals and first responders around the globe earlier this spring are now available to the general public for purchase at both pcfaceshield.com and amazon.com.

The easy-to-assemble foam and headband face shields are made in the US, contain recycled plastic, are designed to firmly stay in position during use, and allow for easy replacement as needed.

The optically clear shields are equipped with anti-scratch masking (to be removed prior to use) and can be ordered in different quantities. Orders placed at pcfaceshield.com are currently fulfilled and shipped within 24 hours.

These face shields are provided as Good Samaritan goods in response to urgent COVID-19 needs under the EUA and are intended to protect against splash and splatter of liquids, and droplet protection.

What Customers Are Saying

"Prent has quickly become our go-to supplier for face shields. During these times of high frustration and pandemic stress, they've risen to the challenge to meet our customers' needs for face protection. In an industry where caregiver and resident safety is paramount, we can rely on Prent to deliver a quality product that our customers can count on." — **Direct Supply**

"Corps Medical Supply has provided thousands of Prent Face Shields to healthcare agencies of the federal government with great acceptance and satisfaction. Repeat purchases from our Department of Veterans Affairs customers are a testimony to the quality of this face shield." — **Corps Medical Supply**





COMMUNICATION AND COLLABORATION ARE KEY COMPONENTS OF DESIGN

Much like the three most important things when looking for real estate are location, location, location, the three most important things when designing a thermoform application at Prent are communication, communication, communication, according to Don Handrow, Vice President of Product Development at Prent's headquarters in Janesville. "In both instances, one always wants to put oneself in the best possible position for success."

"At Prent, our customers' design needs are very important to us," Handrow said. "Through strong communication and collaboration, Prent design teams can solve most any problem for customers—no matter how complicated."

Prent strives to be an extension to your packaging department. When Prent's Design team starts to work with customers, understanding their needs is paramount, Handrow says. Prent's seamless communication is an integral part of that process. And, Prent has successfully continued that vital communication virtually with customers throughout the pandemic to keep customers informed during the entire development process.

"We work as a team—from the sales department's initial contact with a customer, to design and development, to the tool room, to the manufacturing floor," Handrow said. "That hasn't changed during the pandemic."

Prent's team starts by discovering what the needs are and whether there are any challenges on the front end. Handrow says the process starts with learning as much as possible about the design by asking questions such as: "Do you have a set size or seal surface that needs to be adhered to? Is there a material choice and sterilization method that will be a requirement? Can we help with suggestions for securing your product in place for an aggressive transportation testing? Can we consolidate product or improve your overall shipping value?" "No matter how large or small your packaging needs are, the Prent Design team is here to help," Handrow said.

"We can utilize just about any software files that our customers provide. We can translate virtually any solid model product into a 3D image that is used in developing the most complex packaging solutions."

When a customer can provide the Prent Design team with critical information such as no contact locations, trigger engagement, or delicate features that can't be contacted, it helps the team customize a design specific to a customer's needs.

"We are here to partner and develop these solutions with you," Handrow said. "We are used to the ever-changing requirements most packaging projects go through. While these changes are occurring, communication is the key to success. Through conference calls, screen sharing and when the opportunity can once again happen, customer visits, we collaborate to provide the best possible packaging solution. For more information, contact your Prent sales representative or email sales@prent.com.

GOEX Expands Out West

GOEX announced plans for a new manufacturing facility, expanding into Utah, to better serve customers in western areas of the US and Mexico.

Answering the demand for quality extruded plastic sheet products, GOEX is adding a new manufacturing facility in Cedar City, Utah. This 20-acre site in southwestern Utah is in a successful manufacturing cluster that's an excellent location as part of the west's regional transportation network. Shipments of quality extruded sheet product will reach western customers in one to three days, as requested.

"The Cedar City location supports GOEX's ongoing commitment to ensure timely delivery of extruded sheet products. Just as continued growth prompted the need for additional space in Janesville, Utah will now allow us to better serve our customers in the western areas of the country" says Joshua Gray, President and CEO of GOEX. "We intend to build on the success of our current plant in Wisconsin, built specifically on our processes."

By adding an extrusion facility in Utah with similar design, GOEX will integrate standardized equipment and procedures that enable it to provide short lead times, increase capacity and reach more customers in the markets it serves.

Like Janesville, the Cedar City facility will be environmentally controlled and operationally certified to current standards for ISO 9001, FSSC22000 and IMS. GOEX is committed to sustainability, innovation, and providing employees exceptional employment opportunities while serving the communities they work and live in. GOEX provides the right materials to get your products to your customers quicker, safer and the best way possible. For more information, please visit goex.com.



GET TO KNOW YOUR PRENT REPRESENTATIVE

Cesar Sandoval
Prent Baja Plant Manager

Cesar Sandoval has worked as the Prent Baja Plant Manager in Rosarito, Mexico for nearly one year. He helped with the start-up of the newest Prent facility, which opened its doors in June 2019, and is responsible for personnel training, customer audits, and oversight of the plant.

Cesar was born and raised in Guaymas, Sonora, Mexico, and is trained in industrial mechanic engineering. “All my background is with medical companies (Westmed, CR BARD, Medtronic, Nellcor). I have worked as a manufacturing engineer, a general production supervisor, a production manager, and an engineering and maintenance manager,” he said.

His favorite part of the job is his interaction with IPs, MOs, engineers, customers and suppliers. Cesar also appreciates that he can apply all of his knowledge in many different aspects of his job.

Outside of work, Cesar enjoys watching movies, cleaning his backyard on weekends, putting together puzzles, and swimming.



Prent China Hosts Employee Activities Post-COVID Lock Down

Prent China organized activities for employees with the goal of reconnecting after resuming operations after the COVID-19 lock down. 30 frontline production employees, pictured at left, enjoyed a do-it-yourself baking activity on June 1, coinciding with International Children’s Day. They recalled childhood memories of making their own banana cakes and sausage rolls, which they enjoyed baking together for their Prent colleagues to try.



Team Building Helps Introduce New Prent China Employees

Prent China organized small team building activities, including the water bottle exercise pictured at left, to introduce newly hired quality assurance, sales and manufacturing employees to their Prent colleagues. The new employees were invited to give a brief introduction about themselves and join in various team building games. The entire staff gave a warm welcome to those who joined the Prent China family at the end of last year.



Prent Malaysia Donates Needed Supplies to Frontline Staff

To assist with the shortage of PPE, Prent Malaysia provided supplies to frontline medical professionals via donations of surgical face masks to Hospital Sultanah Aminah and face shields to Hospital Sri Temenggong Sultan Ibrahim Kulai, pictured at left. Prent Malaysia resumed operations at its facility on June 29 with a plethora of preventive measures in place, including hand sanitization stations and mask disposal bins throughout the facility that continue to be practiced by all employees.

Pandemic Q&A: Adapting its Operations During COVID-19 (continued)

Q: What kind of visits are allowed at Prent facilities right now?

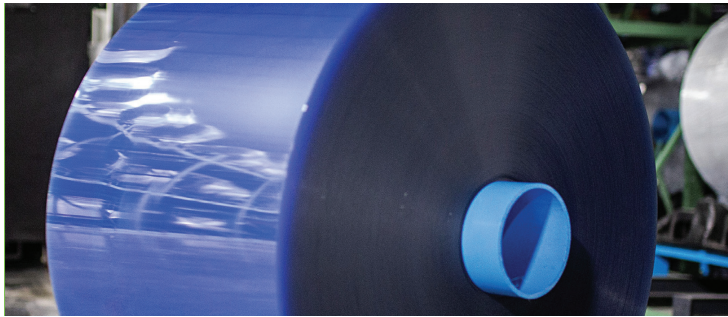
A: Prent has reduced our customer visits, but are still accepting visitors and have extensive precautions in place in order to do so safely. All visits must be scheduled and visitors must follow the same steps as our employees. They must wear a face mask at all times and have their temperatures taken upon entry. Our conference rooms are posted at half capacity so we have been utilizing our larger conference rooms to accommodate this safety measure. We have also had great success with virtual meetings with customers and suppliers.

Q: How have Prent’s customers responded to Prent’s face shield production?

A: We have received a great deal of positive feedback from our customers. The quotes on our cover and below reflect just a few of the many satisfied Prent customers. “As a surgeon who has used the Prent face shield, I highly recommend it. The comfort is very good and the stability is excellent. I am particularly impressed with the quality of the plastic shield material. The optics are exceptional, allowing me to perform surgical procedures, start intravenous lines or do bedside work without difficulty. Easy to clean and maintain. I have found no better shield.”

— A Corps Medical Supply Affiliated Surgeon

Is CP500 for You? The Answer is Clear



CP500 is a clear, cost-effective material specifically designed for rigid medical component packaging.

According to Mark Talabac, Prent's Vice President of International Sales and Marketing, CP500 was a collaboration between GOEX and Prent to introduce a cost-effective, alternative material to the medical market place.

CP500 is formulated as an A/B/A co-extruded material. The 'A' layers are made with PETG 6763, a widely recognized standard material for medical packaging. The PETG skins improve impact strength and helps the material seal securely with traditional lid stock. The core layer (or 'B' layer) is high performance medical grade PET that lowers the overall material cost.

"There is constant pressure from medical device companies to find cost savings in the packaging category," says Talabac. "CP500 is a perfect drop-in solution to PETG that can offer anywhere from 10% to 20% cost savings."

CP500 is FDA and USP Class VI compliant, and was formulated without tallow to meet REACH/RoHS regulations. Laboratory testing shows CP500 material to be more ductile, have a higher maximum load, and deflects further to rupture than PETG 6763. In addition, CP500 offers customers these benefits:

- Lower-cost alternative to popular legacy materials
- Processes similar to traditional polyester materials
- Product is only in contact with the PETG 6763 outer skins
- Proven sealing parameters allow packaging to seal securely with traditional lid stock
- Same high clarity as conventional polyester materials

If you clearly like what you see in CP500, let your Prent sales representative know. Prent would be glad to show you how this material can meet your packaging needs and save you money.

Prent China Provides Hands-on First Aid, CPR, and AED Employee Training

On July 12, Prent China organized a first aid, cardiopulmonary resuscitation, and automated external defibrillator training to improve safety in the workplace. The training was conducted with an emphasis on hands-on learning and gave trainees the skills to save lives, including checking on an injured or ill person, sudden illness, cardiac emergencies, breathing emergencies, and environmental emergencies. 10 employees from the Manufacturing, Quality Assurance, and Design and Tooling departments attended the training. All trainees passed the skills evaluations, and will receive Heart Saver First Aid/CPR/AED certificates from the American Heart Association. *Pictured at right: Instructor Ms. Qianying Chen and the Prent China training participants*



The Show(s) Must Go On...

Prent Corporation plans to attend the remaining 2020 industry trade shows as permitted. "Depending on how the climate is moving forward, we plan to exhibit at the trade shows that are open," says Don Handrow, Vice President of Product Development at Prent Janesville. "We continue to take all precautions necessary to execute a safe, healthy trade show presence." Prent plans to attend PMI, COMPAMED, and the MD&M shows. Prent Denmark plans to attend the Medical Technology Ireland Exhibition (MedTech Ireland) in Galway, Ireland on October 14-15.

Prent continues to connect with customers virtually during the pandemic in many different ways, whether it be via email and video presentations, webinars, video calls, or collaborative group discussions, says Handrow. "The medical device community has all pivoted a bit to adjust," he says. "We have had to get creative about communicating with our customers, and the communication has never been stronger."

Prent Updates Environment, Health, and Safety Policy and Recycling Initiatives

Prent is committed to maintaining both a strong, sustainable environment, and an effective, healthy and safe workplace. In order to fulfill its mission of ensuring excellent working conditions for its employees as well as quality products for its customers, Prent recently updated its Environment, Health, and Safety (EHS) policy to meet local, state and federal requirements with the following initiatives:

ENVIRONMENT: Prent minimizes landfill waste as it relates to the manufacturing process and optimizes resource utilization through:

- Thermoformer closed-loop water utilization
- Recycled material (plastic, paper, metal, and corrugate)
- Power consumption through technology

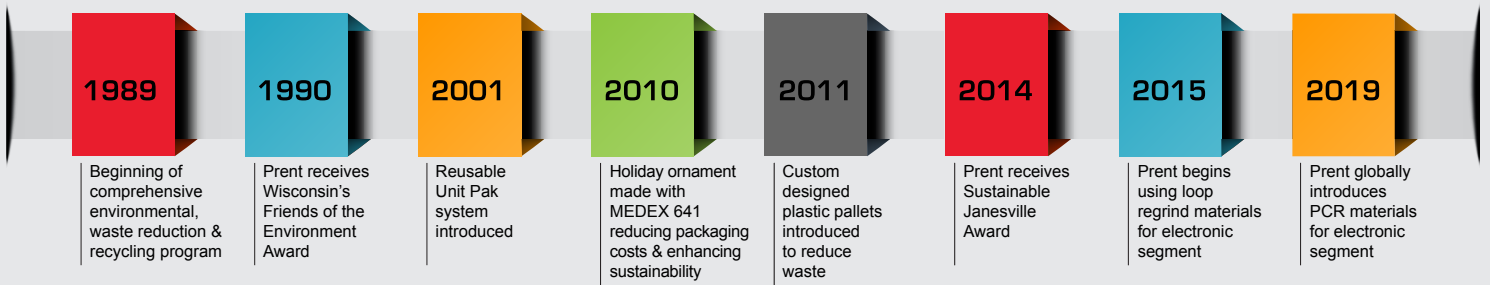
HEALTH: Prent provides all employees with health awareness services to encourage eudemonia via wellness visits, telemedicine and a Joint Strong program.

SAFETY: Prent practices utilization of Good Manufacturing Practices (GMP) and safety requirements as defined by the Occupational Safety and Health Administration (OSHA) with recordable injuries, lost time injuries, and training.

These updated measures ensure Prent continues to provide the best environment for its workforce, as well as the quality products, services, and sustainability efforts its customers have come to expect.

See below for an overview of the sustainability initiatives Prent has implemented and the recognition it has received over the years.

PRENT THERMOFORMING SUSTAINABILITY TIMELINE



Pandemic Q&A: How Prent Successfully Adapted its Operations During COVID-19

Rachel Andres, Prent's Vice President of Manufacturing, reflects on how Prent has successfully and safely maintained production during the pandemic.

Q: How has Prent been able to keep production running so seamlessly during the pandemic?

A: Prent implemented alternative shifts immediately to maximize capacity and we set up a half-hour gap between first and second shifts to reduce the risk of viral exposure between our employees.

Q: What operational adaptations has Prent incorporated during the interim that will continue?

A: Prent made our documentation practices much more intricate and seamless, since our teams are not able to meet face-to-face. Our communication has improved as a result, so we will continue to utilize these practices even once we can meet in person again.

Q: How is Prent managing the tracking systems and taking precautions to keep the workplace safe?

A: We've implemented infrared digital temperature scanners at entry points to Prent facilities and do not

allow employees to enter unless their temperatures read in the normal range and they are asymptomatic.

Q: How has staff adjusted to the new normal?

A: Our employees are thankful that Prent is keeping them safe and taking all these precautions ... they know we care! They are appreciative for the most part; there will always be those who will object to change, but the majority see the steps we are taking and realize it's for everyone's safety. Prent Lead Quality Associate Jessica Kieliszewski agrees, saying "We are grateful that, with all the craziness going on in the world today, Prent has taken all the precautions possible to make us feel safe with the new normal and that we are able to continue working when many are not."

Q: How has communication changed with customers and suppliers during the pandemic?

A: We have utilized all things virtual and the process is seamless. We use Zoom meetings and electronic sales presentations and have had great success in doing so while remaining safe. *(continued inside)*

Inside this Issue

Prent Updates EHS Policy
Is CP500 for You?

Let's Get Technical: Communication
Prent China Provides CPR Training
The Show(s) Must Go On...

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If you would like to join our mailing list, please call (608) 754-0276.



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Janesville, WI 53545

PRENT

People

EMPLOYEE SERVICE AWARDS

15 YEAR ANNIVERSARY

Kathryn Bruegger	Janesville
Tai Wee Siong	Malaysia
Choo Woon Ping	Malaysia
Kelly Zhang	Shanghai

10 YEAR ANNIVERSARY

David Henry	Janesville
Adam Case	Janesville
Ashley Thoftne	Janesville
Scott Negroni	Arizona
Sazali Bin Mohtar	Malaysia
Li Niu	Shanghai

5 YEAR ANNIVERSARY

Dinglan Chen	Shanghai
Ting Han	Shanghai
Janet Kaun	Janesville
Katherine Kroening	Janesville
Tommy Lee	Janesville
Wenke Li	Shanghai
Ruyun Liu	Shanghai
Ping Ma	Shanghai
Xuwei Ma	Shanghai
Qiuyun Ma	Shanghai
Jamie McCarron	Arizona
Andrew Ned	Arizona
Emily Wunsch	Janesville
Weichao Xiao	Shanghai
Jing Zhao	Shanghai
Yanying Zhu	Shanghai

A FOND FAREWELL TO THESE PRENT RETIREES

James Lewis » Maintenance Mechanic

1/24/1983–5/5/2020 Jim moved to New Mexico where he spends time with his wife sight-seeing, traveling to National Parks, and shooting target practice.

Lauren Gutoski » Inspector/Packer

2/16/2010–5/14/2020 Lauren looks forward to spending time with family and her grandchildren, gardening, volunteering, and traveling with her husband. She says she had a good 10 years at Prent and made a lot of lifelong friends.

Linda Miller » Inspector/Packer

8/31/2012–7/29/2020 Linda plans to spend time with her family and her grandchildren, and hopes to travel during her retirement.

Linda Stone » Inspector/Packer

4/5/2013–8/3/2020 Linda has plans to travel to Tennessee to see family when it is safe to do so again.

Dennis Messerli » Parts Handler

7/6/2009–8/7/2020 Dennis plans to take it easy and then travel with his wife to see family in North Carolina and Florida when they can.

Daniel Ebnetter » Senior Programmer Analyst

1/3/1994–8/31/2020 Daniel plans to play more golf, go kayaking, play guitar, and travel to Europe during his retirement.

Prent Builds New Cleanroom in Janesville

Prent Janesville is building a new 8,000 square-foot Class 8 cleanroom that will match the existing six Class 8 cleanrooms currently in use in Janesville. Scheduled for completion in January 2021, the cleanroom will allow for growth in Prent's Wisconsin operations and provide even more manufacturing capacity in addition to the existing cleanrooms currently in use in Janesville.

Prent continues to upgrade its existing production spaces into Class 8 cleanrooms throughout North America, according to Mark Rothlisberger, Senior Vice President of Manufacturing at Prent's headquarters in Janesville.

"As Prent continues to grow, we had a need to build additional production capacity. Our Janesville headquarters is our center of best practice, so it makes sense to add more capacity to this facility," Rothlisberger said.

Future growth could lead to construction of additional cleanrooms at other Prent facilities, according to Rothlisberger. "Prent continually reviews its capacities and is prepared to invest in additional equipment and manufacturing cleanroom space wherever it is appropriate. The addition of this new cleanroom will allow Prent to continue to provide the timely service that our customers have come to expect of us."